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# HP08-2017SSP: SUPPLY AND DELIVERY OF SEMI-SOLID DOSAGE FORMS AND POWDERS TO THE DEPARTMENT OF HEALTH FOR THE PERIOD 01 MAY 2017 TO 30 JUNE 2020

- The attached contract circular is for your information.
- This contract will be subject to the General Conditions of Contract issued in accordance with Chapter 16A of the Treasury Regulations published in terms of the Public Finance Management Act, 1999 (Act 1 of 1999). The Special Requirements and Conditions of Contract are supplementary to the General Conditions of Contract. Where, however, the Special Requirements and Conditions of Contract are in conflict with the General Conditions of the Contract, the Special Requirements and Conditions of Contract will prevail.
- 3. The bid price offered applies to the product specified e.g. price per single unit, as per specification.
- 4. The following provincial Departments of Health will participate in this contract:

PARTICIPANTS	CONTACT PERSON	TEL NO	FAX NO
Eastern Cape	L Mabuya	(040) 608-0853	(086) 666-8790
Free State	M Smits	(051) 411-0544	(051) 430-5344
Gauteng	D Malele	(011) 628-9183	(086) 660-7080
Kwazulu-Natal	S Hlongwana	(031) 469-8336	(031) 462-9158
Limpopo	S Rasekele	(015) 223-9054	(086) 604-7766
Mpumalanga	M Moloto	(013) 283-9000	(013) 283-9043
North West	S Mokgatlha	(018) 384-2977	(018) 384-3529
Northern Cape	E Delport	(053) 830-2700	(086) 508-3222
Western Cape	N Mia	(021) 483-5800	(086) 669-1294

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**K JAMALOODIEN** 

**DIRECTOR: AFFORDABLE MEDICINES** For: DIRECTOR-GENERAL: HEALTH

DATE: 64/05/2017

# HP08-2017SSP: SUPPLY AND DELIVERY OF SEMI-SOLID DOSAGE FORMS AND POWDERS TO THE DEPARTMENT OF HEALTH FOR THE PERIOD 01 MAY 2017 TO 30 JUNE 2020

# **IMPORTANT GENERAL INFORMATION:**

- 1.1 Please note that two supplier codes are listed for each supplier. This is to provide for the required supplier registration on the Central Supplier Database (CSD) at National Treasury.
- 1.2 Note also that two item identifier codes are listed, viz. the National Stock Numbers (NSN) and the UNSPSC code, used in the new tendering and contract administration system run by National Treasury.
- 1.3 Please note that the delivered price is for the unit of measure (UOM) offered. Unit of Measure, National Stock Numbers and prices should be carefully matched when placing or executing orders.
- 1.4 All prices are inclusive of 14 % VAT.
- 1.5 All prices are on a delivered basis.
- 1.6 Contact persons and e-mail addresses indicated hereunder are to be used for contract enquiries and not for orders.

#### 2. NAMES AND ADDRESSES OF CONTRACTORS AND CONTACT DETAIL

		T =	T=	
Supplier Name	Supplier Code	Postal Address	Telephone No. Fax Number	Contact Person
			rax Number	E-mail Address
B Braun Medical	VYL89	P O Box 1787	(010) 222-3000	Walda van Zyl
(Pty) Ltd	MAAA0040832	RANDBURG 2125	(010) 222-3133	walda.van_zyl@bbraun.com
Bayer (Pty) Ltd	V6390	P O Box 143	(011) 921-5279	Magda Noack
	MAAA0009623	ISANDO 1600	(011) 921-5272	zabhcpricing@bayer.com
Biotech	VUV35	Suite 150	(011) 848-3050	Duduzile Mofolo
Laboratories (Pty) Ltd	MAAA0029826	Private Bag X65 HALFWAY HOUSE 1685	(011) 848-3065	tenders@biotechlabs.co.za
Bliss	V2GJ5	P O Box 604	(011) 496-3255	Kingsley Beswick Tloubatla
Pharmaceuticals (Pty) Ltd	MAAA0044121	RIDGEWAY 2099	(086) 647-5635	kingsley@blissholdings.co.za
Cipla Medpro SA	VXZ32	P O Box 32003	(011) 315-9150	Willem Maritz
(Pty) Ltd	MAAA0006605	<b>MOBENI</b> 4060	(021) 914-0531	willem.maritz@cipla.co.za
Glenmark	V0LU2	P O Box 5537	(011) 564-3900	Nicky Eiberg
Pharmaceuticals (Pty) Ltd	MAAA0122269	<b>HALFWAY HOUSE</b> 1685	(011) 564-3939	nicky.eiberg@glenmarkpharma.com
Inova	V2192	Private Bag 3115	(011) 087-0000	Mandy Jarvis
Pharmaceuticals (Pty) Ltd	MAAA0010561	BEDFORDVIEW 2008	(011) 455-3873	m.jarvis@inovapharma.co.za
Janssen	VBKY6	P O Box 785939	(011) 518-7000	Reshedah Gany
Pharmaceutica	MAAA0016328	SANDTON	(086) 673-9513	rgany@its.jnj.com
(Pty) Ltd		2146		

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Supplier Name	Supplier Code	Postal Address	Telephone No. Fax Number	Contact Person E-mail Address
Mintedge Trading	V5R47	P O Box 398	(011) 333-3054	Sathvir L Singh
(Pty) Ltd	MAAA0343715	RANDBURG	(011) 333-3051	sathvir@mintedge.co.za
		7966		
Pfizer Laboratories	V2189	P O Box 783720	(011) 320-6000	Themba Mnguni
(Pty) Ltd	MAAA0019202	SANDTON	(011) 895-1491	themba.mnguni@pfizer.com
		2146		
Pharmacare	V2205	P O Box 1593	(011) 239-6243	Jaco De Wet
Limited	MAAA0008452	GALLO MANOR	(086) 574-3175	jdewet@aspenpharma.com
		2052		
Qualipharm CC	V1P16	P O Box 70747	(031) 563-7272	Anusha Parusnath
	MAAA0002307	OVERPORT	(086) 543-1602	qualipharm@gmail.com
		4067		
Resmed	VCEJ2	P O Box 65409	(031) 577-7258	Laljith Sunker Singh
Healthcare CC	MAAA0010098	DURBAN	(031) 577-7182	lal@resmed.co.za
		4090		
Smith and Nephew	V1867	P O Box 92	(031) 242-8111	Kenneth Abrahams
(Pty) Ltd	MAAA0016878	PINETOWN	(031) 242-8106	kenneth.abrahams@smith-
		3600		nephew.com

E o	Item Description	Estimate	Quantity Awarded	% Split S	% Split   Supplier Name	Suppl	Supplier Code	Brand Name	Delivered Price	Unit Pack	Lead time (Days)	MOM	Total Score	ΞL	ITEM CODES	MOU
						V-number	csD							NSN	UNSPSC	
-	Acetylcysteine 200mg granules, 20 sachets		6 373	<u></u>	Pharmacare Limited	V2205		Solmucol Granules 200mg	R 98.3934	20 sachets	41	10	00:06	180206550	51162701-00001	8
8	Acetylcysteine 400mg granules, 30 sachets		4 202	Δ.	Pharmacare Limited	V2205	MAAA0008452	Solmucol Granules 400mg	R 180.3366	30 sachets	41	10	90.00	180215077	51162701-00002	8
4	Aqueous cream BP, 100g								то ғоггом	•	•					
2	Aqueous cream BP, 500g								то ғоггоw							
∞	Betamethasone -17- Valerate 0.1% cream, 50g								TO FOLLOW							
6	Betamethasone -17- Valerate 0.1% cream, 15g								то ғоггом							
	Betamethasone -17- Valerate 0.1% ointment, 15g		080 608	а.	Pharmacare Limited	V2205	MAAA0008452	Persivate Ointment 15g	R 14.0106	15g tube	41	72	00.06	189703385	51422303-00006	2
81	Bismuth Preparations, Combinations infiment, containing per gram: Bismuth Subgallate 22.5mg, Bismuth Oxide 8.75mg and Zinc Oxide 107.5mg, ointment with applicator, 25g								то ғоггом							
9	Bismuth Preparations, Combinations suppository, containing: Bismuth Subgallate 59mg, Bismuth Oxide 24mg and Zinc Oxide 296mg, 10 suppositories								TO FOLLOW							
	Buffered cream BP, wide-mouthed jar, 500g								TO FOLLOW							
	Calcipotriol 50mcg/g ointment, 30g tube								TO FOLLOW							
24 (	Cetomacrogol cream 500g								TO FOLLOW							
	Chlorhexidine Gluconate 1% cream, 50g		13 615	<u> </u>	Glenmark Pharmaceuticals (Pty) Ltd	V0LU2		Hibitane Antiseptic Cream	R 16.4200	50g	44	09	90.00	189757278	51172503-00002	₽
	Chlorhexidine Gluconate 1% Obstetric cream, 250ml		139 283	<u>බ</u>	Glenmark Pharmaceuticals (Pty) Ltd	VOLU2		Hibitane Obstetric Cream	R 29.7000	250ml	14	35	00:06	181821945	51172503-00003	8
29 (	Citric Acid Monohydrate BP crystals or crystalline powder in well-closed container, 500g		13 170	<u>«</u>	Resmed Healthcare CC	VCEJ2	MAAA0010098	Citric Acid B.P.	R 21.5574	500g	14	18	90.00	180035474	51131628-00002	00

			1	1	1	1	ı	1	1	1	1	1	1	1	1	1	1		1	1	_
MON			1	₽			₽		8	SS			₽	2	₽	₽	κ		₽		8
ITEM CODES		UNSPSC	51421601-00000	51421601-00001			42312305-00000		50161509-00001	51182201-00000			51422206-00000	51422206-00001	51422206-00002	51422206-00002	51171608-00000		51422415-00001		51333202-00000
111		NSN	189707981	189707980			180046796		189712091	189753544			189702856	189714641	189702797	189702797	180032075		180320694		180346230
Total Score			90.00	90.00			94.00		100.00	93.00			90.00	90.00	90.00	80.32	00.06		90.00		90.00
MOO			36	36			Per each tube		24	-			84	20	80	84	18		54		Box (12 sachets)
Lead time	(Days)		41	4			4		41	41			14	14	41	41	14		41		14
Unit Pack			25g tube	25g tube			Per each 30g Tube		each	each			15g tube		15g	15g tube	12 suppositories	•	25g tube		Box (12 sachets)
Delivered	Price		R 25.7868	R 26.5650	TO FOLLOW	TO FOLLOW	R 240.0500	TO FOLLOW	R 22.8000	R 383.8500	TO FOLLOW	TO FOLLOW	R 11.2062	R 56.9200	R 12.6500	R 14.0106		TO FOLLOW	R 23.8146	TO FOLLOW	R 751.1900
Brand Name			Dovate Cream 25g	Dovate Ointment 25g			Iruxol		Bliss Dextrose Monohydrate crystals or crystalline powder	Prandin E2 1mg Vaginal Gel 3g			Cortoderm Cream 15g	Synalar Gel	Synalar Ointment	Cortoderm Ointment 15g	Glycerine Suppositories for Infants and Children		Mylocort Oint 25g		Aldara
Supplier Code		csp	MAAA0008452	MAAA0008452			MAAA0016878		MAAA0044121	MAAA0019202			MAAA0008452	MAAA0122296	MAAA0122296	MAAA0008452	MAAA0008452		MAAA0008452		MAAA0010561
idns		V-number	V2205	V2205			V1867		V2GJ5	V2189			V2205	V0LU2	V0LU2	V2205	V2205		V2205		V2192
% Split  Supplier Name		>	Pharmacare Limited	Pharmacare Limited			Smith and Nephew (Pty) Ltd		Bliss Pharmaceuticals (Pty) Ltd	Pfizer Laboratories (Pty) Ltd			Pharmacare Limited	Glenmark Pharmaceuticals (Pty) Ltd	Glenmark Pharmaceuticals (Pty) Ltd	Pharmacare Limited	Pharmacare Limited		Pharmacare Limited		Inova Pharmaceuticals (Pty) Ltd
% Split											-				20%	20%				 	
Quantity	Awarded		596 187	1 013 655			103 629		7 003	70 099			66 535	228 131	719 408	719 408	70 640		2 317 677		36 651
Estimate															1 438 816						
Item Description			Clobetasol Propionate 0.05% cream, 25g	Clobetasol Propionate 0.05% ointment, 25g	Coal Tar 5% Topical, 250-500g	Cocaine Hydrochloride BP, crystals or crystalline powder, packed in a well-closed, sealed container, 25g	Collagenase Clostridiopeptidase A 1.2U, Proteases 0.24U/1g ointment, 30g	Dextrose Monohydrate crystals or crystalline powder in well-closed container, for glucose tolerance test, 75g	Dextrose Monohydrate crystals or crystalline powder, 500g	Dinoprostone 1mg/3G gel, syringe with gel with suitable applicator, for endocervical application, sterile peel pack, 3g		Emulsifying ointment BP, 500g	Fluocinolone Acetonide 0.025% cream, 15g	Fluocinolone Acetonide 0.025% gel, 30g	Fluocinolone Acetonide 0.025% ointment, 15g		Glycerin 0.891ml/1.26g suppository, 12 suppositories	Hydrocortisone 1% cream, 20/25g	Hydrocortisone 1% ointment, 20/25g	Ichthammol ointment BP, in a wide-mouthed jar, 500g	Imiquimod 5% cream, 12 sachets
E .	۶		30	31	32	34	35	37	38	39	40	41	42	43	44		45	46	47	48	49

# CONTRACT CIRCULAR

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ITEM CODES	UNSPSC		51241912-00000	51241912-00001	51141566-00001		51422353-00000	51422312-00000	51422312-00001	51422312-00002			51472103-00005
<u> </u>	NSN		189706282	189700662	189712093		180959231	180959232	180959231	180959232			181899908
Total Score			92.26	98.00	90.00		00.06	90.00	90.00	90.00			100.00
MOQ			100 × 2.5g sachets	6 x 50g tube	18		1 × 20g	1 x 50g	1 × 20g	1 x 50g			09
Lead time (Days)			4	14	41		13	13	13	13			4
Unit Pack			100 × 2.5g sachets	1 x 50g tube	500g		1 x 20g		1 × 20g	1 × 50g			30g x 50's
Delivered Price		TO FOLLOW	R 0.5000	R 11.6300	R 10.7844	TO FOLLOW	R 130.5700	R 326.4700	R 130.5700	R 326.4700	TO FOLLOW	TO FOLLOW	R 35.2100
Brand Name			Clinica Lubricating Jelly 2.5gr	Clinica Lubricating Jelly 50g	Magnesium Sulphate		Advantan Cream	Advantan Cream	Advantan Ointment	Advantan Ointment			QualiClean 30g
Supplier Code	csD		MAAA0029826	MAAA0029826	MAAA0010098		MAAA0009623	MAAA0009623	MAAA0009623	MAAA0009623			MAAA0002307
ldns	V-number		VUV35	VUV35	VCEJ2		V6390	V6390	V6390	V6390			V1P16
% Split Supplier Name			// Biotech Laboratories (Pty) Ltd	Biotech Laboratories (Pty) Ltd	Resmed Healthcare CC		Bayer (Pty) Ltd	Bayer (Pty) Ltd	Bayer (Pty) Ltd	Bayer (Pty) Ltd			Qualipharm CC
Quantity % S Awarded			3 123 854 30%	201 134	5 024		30 845	6 017	419 161	19 174			305 089
Estimate		10 412 847											
n Item Description			Lubricating jelly, Glycerine and preservatives, stellel, non-greasy, transparent, water-soluble and of a suitable viscosiy, Approx 2.5g sachet	Lubricating jelly, Glycerine and preservatives. sterile, non-greasy, transparent, water-soluble and of a suitable viscosity, 50g tube	Magnesium Sulphate, crystals or crystalline powder, packed in a well-closed container, 500g	Methyl Salicylate 10% - 25% ointment, in a suitable base, packed tube or hdpe jar with a leak-proof, resealable lid, 25g	Methylprednisolone Aceponate 1mg/g, cream, 20g	Methylprednisolone Aceponate 1mg/g, cream, 50g	Methylprednisolone Aceponate 1mg/g, ointment, 20g	Methylprednisolone Aceponate 1mg/g, ointment, 50g	Morphine Hydrochloride BP, crystals or crystalline powder, packed a well-closed, sealed, light protected container, 10g	Oral Rehydration: Sachet containing: Sodium Chiordea 2G, Potassuum Chloride 1.5g, Sodium Bicarbonate 2.5g, Glucose 20g. Dissolved in 11 water, solution to provide electrolyte concentration: Na+ 64 mmol/l, Cl- 54 mmol/l, K+ 20 mmol/l, HCO3- 30 mmol/l, Glucose 2%, 1 Sachet	Organic N-Chloro Compounds plus compatible sequestering agents. 30g powder/sachet. Stabilised to ensure immediate release of hypochlorous acid dilution of 30g per 10 lifte water must yield solution of not less than 250ppm of available free residual chorine. Complaine certificate with latest version of SANS 1196 must be submitted with bid 50 sachets.
ie n No		54	54	22	99	22	58	59	09	61	62	63	64

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MON		8	8					ΩL	₽	뜻	8	8	8	8	8
ITEM CODES	UNSPSC	51472103-00006	51472103-00007	_				51471505-00001	51471505-00003	51471505-00004	51172480-00003	51241129-00000	51241129-00001	51191602-00003	51131628-00000
F	NSN	181916855	189715466					189703515	180119662	189708213	189711288	180228888	180228896	189753372	189715099
Total Score		100.00	100.00					77.88	94.00	94.00	00.06	94.00	94.00	00.06	00.06
MOQ		400	300					240 packs	480	12	18	Box/10	Box/10	18	18
Lead time (Days)		4	41					41	14	41	41	41	41	41	41
Unit Pack		3g × 50's	6g×100's					1 pack	20	12	1 × 500g	Box of 10	Box of 10		1 x 500g
Delivered Price		R 7.7400	R 23.3900	TO FOLLOW	TO FOLLOW	TO FOLLOW	TO FOLLOW	R 7.0100	R 7.8500	R 38.7500	R 14.1132	R 36.7400	R 45.9300	R 20.5200	R 53.2038
Brand Name		QualiClean 3g	QualiClean 6g					Dermadine Antiseptic Ointment	Biocream 25g (0501398T)	Biocream 500g (0501388)	Sodium Bicarbonate BP	Intrasite Gel	Intrasite Gel	Sodium Chloride B.P.	Sodium Citrate B.P.
Supplier Code	csD	MAAA0002307	MAAA0002307					MAAA0006605	MAAA0040832	MAAA0040832	MAAA0010098	MAAA0016878	MAAA0016878	MAAA0010098	MAAA0010098
Idns	V-number	V1P16	V1P16					VXZ32	VYL89	VYL89	VCEJ2	V1867	V1867	VCEJ2	VCEJ2
% Split Supplier Name		Qualipharm CC	Qualipharm CC					Cipla Medpro SA (Pty) Ltd	B Braun Medical (Pty) Ltd	B Braun Medical (Pty) Ltd	Resmed Healthcare CC	Smith and Nephew (Pty) Ltd	Smith and Nephew (Pty) Ltd	Resmed Healthcare CC	Resmed Healthcare CC
% Split								10%							
Quantity Awarded		712 084	663 065					390 794	1 451 933	110 939	40 657	98 127	252 477	3 127	8 349
Estimate							3 907 936								
Item Description		Organic N-Chloro compounds plus compatible sequestering agents. 3g powder/sachet. Stabilised to ensure immediate release of hypochlorous acid. Dilution of 3g per 4.5 litre water must yield solution of not less than 250ppm of available free residual chlorine. Compliance certificate with latest version of SANS1196 must be submitted with bid 50 sachets.	Organic N-Chloro compounds plus compatible sequestering agents. 6g powder/sachet. Stabilised to ensure immediate release of hypochlorous acid. Dilution of 6g per 9 litre water must yield solution of not less than 250ppm of available free residual chlorine. Compliance certificate with latest version of SANS1196 must be submitted with bid 100 sachets	Polystyrene Sulfonate U.S.P powder, 454g	Polystyrene Sulfonate U.S.P powder, 454g Potassium Chloride BP crystals or crystalline powder, 500g		Povidone lodine 10% ointment, 25g		Povidone Iodine 5% cream, 25g	Povidone lodine 5% cream, 500g	Sodium Bicarbonate BP powder, packed in plastic lined bag or carton, 500g	Sodium Carboxymethyl Cellulose, modified, 0.345g, gel, suitable applicator with nozzle and cap, 15g	Sodium Carboxymethyl Cellulose, Modified 0.575g gel, suitable applicator with nozzle and cap, 25g	Sodium Chloride BP crystals or crystalline powder, packed in a well-closed container, 500g	Sodium Citrate powder BP 500g
No in		65	99	73	74	75	92		78	62	91	95	93	94	92

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ITEM CODES	UNSPSC				53131609-00000		51191923-00000	51191923-00001				
ETI.	NSN						189715428	189709033				
Total Score					97.30		90.06	90.00				
MOQ		-			100 x 150ml	-	1 x 20g tube	1 x 20g tube	-			
Lead time (Days)	· ·				41		14	41				
Unit Pack					150ml		1 x 20g tube	1 x 20g tube				
<b>Delivered</b> <b>Price</b>		то FOLLOW	TO FOLLOW	TO FOLLOW	R 32.7500	то ғоггоw	R 44.6002	R 32.4900	TO FOLLOW	TO FOLLOW	TO FOLLOW	TO FOLLOW
Brand Name					Kool-a-Sun SPF 40 150ml		Retin-A 0,025%	Retin-A 0,05%				
Supplier Code	CSD				MAAA0343715		MAAA0016328 F	MAAA0016328 F				
lddnS	V-number (				V5R47		VBKY6	VBKY6				
% Split Supplier Name					Mintedge Trading (Pty) Ltd		Janssen Pharmaceutica (Pty) Ltd	Janssen Pharmaceutica (Pty) Ltd				
% Split					40% I	=	, ,	, 0				
Quantity Awarded					281 646		39 967	195 907				
Estimate				704 116							3 975 011	
Item Description		Sodium Citro-Tarfate, effervescent granules, packed in a well-closed, moisture- proof container, 60g	Soft Paraffin, White BP, 500g	Sun Screen Agent, In a suitable base, to provide a minimum Sun Protection Factor of 30 SPF.  Must be broad spectrum (UVA and UVB), Product to exhibit the latest Cansa sunsmart choice seal (CSSCS) 150ml-250ml		Tetracaine 0.5%, ointment for oral use, 10g	Tretinoin 0.025% gel, 20g	Tretinoin 0.05% cream, 20g	Ultrasound gei, water-based conductive gel of high viscosity for physiotherapeutic use, odourless, non-allergenic, non-staining, non-sticky, adequately humectant, squeeze bottle 250ml	Ultrasound gel, water-based conductive gell of medium viscosity for obs. & gynae; cardiology; neurology; biopsy; vascular and general radiological use, odourless, non-allergenic, non-staining, non-sticky, adequately humectant, squeeze bottle 250ml	Zinc and Castor Oil ointment BP, 25g	Zinc and Castor Oil ointment BP, 25g
E e		96	86	001		101	102	103	104	105	2 201	2 201



# **Special Requirements and Conditions of Contract**

# HP08-2017SSP

# SUPPLY AND DELIVERY OF SEMI-SOLID DOSAGE FORMS AND POWDERS TO THE DEPARTMENT OF HEALTH

FOR THE PERIOD 01 MAY 2017 TO 30 JUNE 2020

**VALIDITY PERIOD: 120 days** 

**National Department of Health** 

Non- compulsory Briefing Session 13 September 2016 Time: 10:00 Venue:

National Department of Health
Civitas Building, Impilo Board Room, North Tower,
Podium Level
242 Struben Street (Cnr Thabo Sehume and Struben streets),
Pretoria

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# SPECIAL REQUIREMENTS AND CONDITIONS OF CONTRACT

## 1. BACKGROUND

This bidding process, and all contracts emanating therefrom, will be subject to the General Conditions of Contract issued in accordance with Treasury Regulation 16A published in terms of the Public Finance Management Act, 1999 (Act 1 of 1999) and the Special Requirements and Conditions of Contract which supplement the General Conditions of Contract. Where the Special Requirements and Conditions of Contract are in conflict with the General Conditions of Contract, the Special Requirements and Conditions of Contract will prevail.

# 2. EVALUATION CRITERIA:

#### 2.1. PREFERENCE POINTS SYSTEM

- 2.1.1. In terms of Regulation 6 of the Preferential Procurement Regulations, published in terms of the Preferential Procurement Policy Framework Act, 2000 (Act 5 of 2000), responsive bids will be adjudicated on the basis of the 90/10-preference point system in terms of which points are awarded to bidders on the basis of:
  - The bid price (final delivered price including VAT): maximum 90 points
  - B-BBEE status level of bidder: maximum 10 points
- 2.1.2. The following formula will be used to calculate the points for price:

$$Ps = 90 \left( 1 - \frac{Pt - Pmtn}{Pmtn} \right)$$

Where:

Ps= Points scored for comparative price of bid under consideration

Pt= Comparative price of bid under consideration

Pmin= Comparative price of lowest acceptable bid

2.1.3. A maximum of 10 points may be allocated to a bidder for attaining their B-BBEE status in accordance with the table below:

B-BBI	EE Status
Level of Contributor	Number of Points
1	10
2	9
3	8
4	5
5	4

6	3
7	2
8	1
Non-compliant contributor	0

- 2.1.4. Bidders are required to complete the preference claim form (SBD 6.1) irrespective of whether B-BBEE status level points are claimed or not.
- 2.1.5. Only bidders who have completed and signed the declaration part of the preference claim form, and who have submitted a B-BBEE status level certificate issued by a registered auditor, accounting officer (as contemplated in section 60(4) of Close Corporation Act, 1984 (Act 69 of 1984) or an accredited verification agency will be considered for preference points.
- 2.1.6. Bidders that fail to comply with paragraphs 2.1.4 and 2.1.5 will be allocated zero points for B-BBEE status.
- 2.1.7. The points scored by a bidder for B-BBEE contribution will be added to the points scored for price.
- 2.1.8. The points scored will be rounded off to the nearest 2 decimal points.
- 2.1.9. The National Department of Health may, before a bid is adjudicated or at any time, require a bidder to substantiate claims it has made with regard to preference points.
- 2.1.10. In the event that two or more bids have scored an equal number of total points, the contract will be awarded to the bidder scoring the highest number of points for B-BBEE. Should two or more bids be equal in all respects, the award shall be decided by the drawing of lots.
- 2.1.11. A contract may, on reasonable and justifiable grounds, be awarded to a bid that did not score the highest number of points.

#### 3. PARTICIPATING AUTHORITIES

The National Department of Health and the following Provincial Departments of Health will participate in this contract: Eastern Cape, Free State, Gauteng, KwaZulu-Natal, Limpopo, Mpumalanga, Northern Cape, North West and Western Cape.

# 3.1. POST AWARD PARTICIPATION

Regulation 16A6.6 of the Treasury Regulations for Departments, Trading Entities, Constitutional Entities and Public Entities, issued in terms of the Public Finance Management Act, 1999, (Act 1 of 1999), states that the Accounting

Officer/Accounting Authority may, on behalf of a department, constitutional institution or public entity, request to participate in any contract arranged by means of a competitive bidding process by any organ of state, subject to the written approval of such organ of state and the relevant contractors. The Participating Authorities on this contract may therefore be extended in terms of the abovementioned Regulation.

# 4. CONTRACT PERIOD

The contract period shall commence on 01 May 2017 and expire on 30 June 2020.

# 5. CENTRAL SUPPLIER DATABASE (CSD)

- 5.1. The Central Supplier Database (CSD) is managed by National Treasury to serve as the source of all supplier information for all spheres of government. The purpose of centralising government's supplier database is to reduce duplication of effort and cost for both supplier and government while enabling electronic procurement processes.
- 5.2. It is a compulsory requirement that all bidders are registered on the CSD at the closing time of the bid (date and hour specified in the bidding documents). Furthermore, suppliers must provide the unique supplier number and security code allocated to them as part of the bid document.
- 5.3. A bid will be deemed non-responsive if the bidder fails to provide the unique supplier number and security code.
- 5.4. For information regarding registration on the CSD, go to www.csd.gov.za.

#### 6. DOCUMENT SUBMISSION AND COMPLETION FOR BIDDING

#### 6.1. BID DOCUMENTS FOR SUBMISSION

Bidders MUST submit the following completed and signed documents in the Bid Pack:

- · SBD1: Invitation to bid
- SBD4: Declaration of Interest
- SBD5: The National Industrial Participation Programme
- SBD6.1: Preference points claim form in terms of the Preferential Procurement Regulations 2011

- SBD8: Declaration of bidder's past supply chain management practices
- SBD9: Certificate of independent bid determination
- PBD1: Authorisation Declaration (if applicable)
- PBD4.1: Supplier details
- PBD8: Declaration of Compliance with the Special Requirements and Conditions of Contract
- Bid Response Document: Completion of all response fields per item offered is mandatory.
- B-BBEE Status Level Verification Certificate (where preference points are claimed) (Original or Certified Copy)
- A certified copy of the license to manufacture, including all annexures, issued by the Medicines Control Council, or its successor in title, in terms of the Medicines and Related Substances Act, Act 101 of 1965, as amended\*\*
- For all items for which a bid is submitted:
  - A certified copy of the Medicine Registration Certificate (GW12/7) with all the associated conditions, issued by the Medicines Control Council, or its successor in title, in terms of the Medicines and Related Substances Act, Act 101 of 1965, as amended\*\*.
  - An original package insert approved by the Medicines Control Council, or its successor in title, as well as a copy of the package insert in A4 format\*.
- \*\* Please note: Where registration of an item is not required in terms of the Medicines and Related Substances Act 101 of 1965, as amended, it is not necessary for the bidder to submit
  - A certified copy of the license to manufacture, issued in terms of the Medicines and Related Substances Act, Act 101 of 1965, as amended;
  - A certified copy of the Medicine Registration Certificate
  - A package insert. Where there is no package insert a legible copy of the label must be provided.

#### 6.2. COMPLETION OF DOCUMENTS AND BID SUBMISSION

- 6.2.1. Bidders are required to submit **four** sets of bid documents according to the instructions below.
- 6.2.2. Set 1: Hard copy (constitutes the legally binding bid document)

All SBD, PBD and Bid Response forms must be completed in black typescript. All fields must be completed. Where no electronic entry field is provided, bidders must complete the forms in black ink, handwritten in capital letters. Where information as requested is not relevant, this should be indicated with N/A. After completion, the full

PDF document and the Bid Response document must be printed. Bidders must submit their complete bid in hard copy format (paper document). The signed hard copy of the bid document will serve as the legal bid document.

The Chief Executive Officer, Chief Financial Officer, or authorised designee of the entity submitting the bid must attach his/her official signature where indicated on the documents. All pages in the bid submission must be initialled by the same person with black ink. The use of correction fluid is not acceptable. Any change/s must be clearly indicated and initialled. Where certified copies of documents are required, the person certifying such documents must not be associated with the bidder in any way.

#### 6.2.3. Set 2: Scanned version of Set 1. (i.e. Scanned complete hard copy)

Bidders **must** submit a PDF version of the entire signed hardcopy bid, including all certificates and documents requested. This may include the supplier submission report discussed in paragraph 6.2.6 below.

#### 6.2.4. Set 3: Electronic version of bid documents

Bidders must submit the electronic versions of all bidding documents to facilitate data extraction. The PDF document must be submitted as editable PDF and the Bid Response Document in Excel (not PDF).

6.2.5. Set 2 and Set 3 must be included on a CD and submitted in a sealed package with Set 1. The full name and address of the bidder, the bid number and the closing date of the bid must be clearly indicated on the package.

#### 6.2.6. Set 4: Online Electronic Bid submission

Bidders must access bids and submit bids electronically using the url: <a href="https://eprocurement.csd.gov.za">https://eprocurement.csd.gov.za</a>. Training with regard to the Online Electronic Bid submission will be provided immediately after the briefing session to be held on 13 September 2016.

The procedure to be followed in order to access and complete bids electronically/online is described in the **TCBD 4** attached to this document. The requirement pertaining to the submission of the "supplier submission report" referenced in paragraph 9 of the **TCBD 4** document is not a compulsory requirement for this bid. However, suppliers may submit this report.

- 6.2.7. All four sets of information must be submitted before the closing time of the bid (date and hour specified in the bidding documents).
- 6.2.8. Incomplete bids will be deemed non-responsive.

#### 7. TAX CLEARANCE CERTIFICATE

Bidders will not be required to provide an original valid tax clearance certificate to the department as part of the documents for this bid. The Department reserves the right to request the provision of a valid tax clearance certificate which must be provided within ten days of such request being made to the bidder.

# 8. LEGISLATIVE REQUIREMENTS AND AUTHORISATION DECLARATION

#### 8.1. LEGISLATIVE REQUIREMENTS

- 8.1.1. Where registration is required in terms of the Medicines and Related Substances Act 101 of 1965, as amended, items offered must be registered in terms of section 15 of this Act and must comply with the conditions of registration for the duration of the contract. A certified copy of the Medicine Registration Certificate GW12/7, issued in terms of section 15(3)(a) of the Medicines and Related Substances Act, Act 101 of 1965, as amended must be included with the bid.
- 8.1.2. For all registered products, the bidder must be indicated as the applicant on the Medicine Registration Certificate.
- 8.1.3. When items are offered for products where a BPC (British Pharmaceutical Codex) or USP (United States Pharmacopeia) standard is specified, the bidder must declare that the product complies with and is manufactured according to the specified standard. Details of the manufacturer must also be provided.
- 8.1.4. In exceptional circumstances the National Department of Health may accept bids from bidders who are not indicated as the applicant on the Medicine Registration Certificate. The decision to consider such bids will be made on a case-by-case basis. In cases where the bidder is not the applicant -
  - 8.1.4.1. Details of the agreement between the bidder and the applicant must be disclosed as per paragraph 8.2 of the Special Requirements and Conditions of Contract and the Authorisation Declaration (PBD1) forms submitted.
  - 8.1.4.2. The bidder offering a product must be the holder of a licence to manufacture medicines in terms of section 22C(1)(b) of the Medicines and Related Substances Act, Act 101 of 1965, as amended.
- 8.1.5. Bidders must comply with the requirements of the Patents Act, 1978 (Act 57 of 1978) and the Trade Marks Act, 1993 (Act 194 of 1993) as amended. Where applicable, an explanation for non-compliance must be provided.

# 8.2. DECLARATION OF AUTHORISATION

- 8.2.1. Where applicable, only the holder of a certificate of registration in terms of the Medicines and Related Substances Act, Act 101 of 1965, as amended may submit a bid.
- 8.2.2. In the event that the Manufacturer, Packer or other entity, as listed on the medicine registration certificate, are external third parties, the bidder must ensure that all legal, financial and supply arrangements have been mutually agreed upon between the bidder and these third parties.
- 8.2.3. Where a third party is involved in any capacity the bidder must submit a duly completed and signed Authorisation Declaration (PBD1) for each such third party. Failure to submit the full declaration will invalidate the bid for such goods offered.
- 8.2.4. The National Department of Health reserves the right to verify any information supplied by the bidder in the Authorisation Declaration at any time. Should the information be found to be false or incorrect, the National Department of Health will exercise any of the remedies available to it in order to disqualify the bid, or cancel the contract, if already awarded.
- 8.2.5. No agreement between the bidder and any third party will be binding on the National Department of Health or Participating Authorities.
- 8.2.6. Accountability with regard to meeting the conditions of any contract emanating from this bidding process rests with the successful bidder and not any third party.

#### 9. BIDDING PROCESS ADMINISTRATION

- 9.1. All communication between the bidder and the National Department of Health must be in writing and addressed to the Director: Affordable Medicines.
- 9.2. The Affordable Medicines Directorate within the National Department of Health is responsible for managing the bidding process and will communicate with bidders to request extension of the validity period of the bid, should it be necessary.
- 9.3. Any unsolicited communication between the closing date and the award of the contract between the bidder and any government official or a person acting in an advisory capacity for the National Department of Health in respect to any bids, is discouraged.

# 10. COUNTER CONDITIONS

Any amendments to any of the bid conditions, changes to bid specifications or setting of any other counter conditions by bidders will result in the invalidation of such bids.

# 11. PROHIBITION OF RESTRICTIVE PRACTICES

- 11.1. In terms of section 4(1) of the Competition Act, Act 89 of 1998, as amended, an agreement between, or concerted practice by, firms, or a decision by an association of firms, is prohibited if it is between parties in a horizontal relationship and if a bidder or a contractor was involved in:
  - directly or indirectly fixing a purchase or selling price or any other trading condition;
  - dividing markets by allocating customers, suppliers, territories or specific types of goods or services; or
  - · collusive bidding.
- 11.2. Section 4(2) of Act 89 of 1998 states that an agreement to engage in a restrictive horizontal practice referred to in subsection (1)(b) of the Act is presumed to exist between two or more firms if:
  - any one of those firms owns a significant interest in the other, or they have at least one director or substantial shareholder in common; or
  - any combination of those firms engages in that restrictive horizontal practice.
- 11.3. If a bidder or contracted supplier, in the judgement of the purchaser, has engaged in any of the restrictive practices referred to above, the purchaser may refer the matter to the Competition Commission for investigation and possible imposition of administrative penalties as contemplated in the Competition Act 89 of 1998.
- 11.4. If a bidder or contracted supplier has been found guilty by the Competition Commission of any of the restrictive practices referred to above, the purchaser may, in addition and without prejudice to any other remedy provided for, invalidate the bid for such item(s) offered, and/or terminate the contract in whole or part, and/or restrict the bidder or contracted supplier from conducting business with the public sector for a period not exceeding ten (10) years and/or claim damages from the bidder or contracted supplier concerned.

#### 12. FRONTING

12.1. The Department of Health supports the spirit of broad-based black economic empowerment and recognises that real empowerment can only be achieved through individuals and businesses conducting themselves in accordance with the Constitution and in an honest, fair, equitable, transparent and legally compliant manner. Against this background the Department of Health condemns any form of fronting.

12.2. The National Department of Health may, as part of the bid evaluation processes, conduct or initiate the necessary enquiries/investigations to determine the accuracy of the representation made in bid documents. Should any of the fronting indicators as contained in the Guidelines on Complex Structures and Transactions and Fronting, issued by the Department of Trade and Industry, be established during such enquiry/investigation, the onus will be on the bidder/contractor to prove that fronting does not exist. Failure to do so within a period of 14 days from date of notification may invalidate the bid/contract and may also result in the restriction of the bidder/contractor to conduct business with the public sector for a period not exceeding ten years, in addition to any other remedies the National Treasury may have against the bidder/contractor concerned.

# 13. PRODUCT COMPLIANCE

Prior to award products will be evaluated for:

- Compliance with specifications as set out in the Bid Response Document.
- Compliance of the product with the Medicines and Related Substances Act, Act 101 of 1965, as amended (where applicable).
- Availability of samples at both sample evaluation sites as detailed in paragraph 13.1.

#### 13.1. SUBMISSION OF SAMPLES

13.1.1. Samples must be submitted to each of the addresses indicated below, prior to closing date and time of bid:

Mr Dumisane MaleleMr Nisaar MiaDepot ManagerPharmaceutical Policy SpecialistTel: 011 628 9001Tel: 021 483 5800Gauteng: Medical Supplies Depot, Transito In4th Floor, Cape Medical Depot35 Plunkett Avenue16 Chiappini StreetHurst Hill 2092Cape Town 8001

- 13.1.2. No samples must be sent to the Directorate: Affordable Medicines at the National Department of Health.
- 13.1.3. Samples must be marked with the bid number, the item number as well as the bidder's name and address.
- 13.1.4. Bidders must submit at least one original pack of each offer for evaluation.

- 13.1.5. Bids where samples are not submitted to both facilities listed in paragraph 13.1.1 will not be considered for award.
- 13.1.6. It is the responsibility of the bidder to ensure that samples have been received at the addresses provided.
- 13.1.7. All samples for awarded items will be retained for the period of the contract.
- 13.1.8. All samples must be a true representation of the product which will be supplied.
- 13.1.9. All samples submitted must be inclusive of the MCC approved package insert (where applicable). In cases where submission of a package insert is not applicable, a copy of the label of the product must be submitted.
- 13.1.10. In the case of schedule 6 items, only an empty original package and the MCC approved package insert (if applicable) must be submitted and NOT the content of the package.

# 14. PRODUCT AWARD

#### 14.1. AWARD CONDITIONS

- 14.1.1. The National Department of Health reserves the right not to award a line item.
- 14.1.2. The National Department of Health reserves the right to negotiate prices.
- 14.1.3. In cases where the tender does not achieve the most economically advantageous price, the National Department of Health reserves the right not to award that item.
- 14.1.4. No conversion factors will be applied in instances where a pack size other than that specified is offered.
- 14.1.5. The Department of Health may change treatment protocols and/or product formulations where required, due to emerging clinical evidence, disease profiles, safety or resistance patterns. In these circumstances, the National Department of Health reserves the right to cancel the contract for an item or adjust the quantity awarded based on expected changes in projected demand. In these instances, the Department of Health will notify the contracted supplier within a reasonable time of the expected change. However, in cases where patient safety is a concern, these changes may be implemented with immediate effect.

#### 14.2. SPLIT AND MULTIPLE AWARDS

- 14.2.1. The National Department of Health reserves the right to issue split or multiple awards, where necessary, to ensure security of supply.
- 14.2.2. The following will be taken into consideration when contemplating a split award:
  - Source of API and manufacturing site.

- Capacity to meet expected demand as per published estimates in the Bid Response Document.
- Estimated volume to be supplied.
- Risk to public health if the item is not available.
- Past compliance of the bidder with contractual obligations.
- 14.2.3. Two-way split awards will be made in accordance with the following schedule based on the points scored:

Category	Difference between points	Recommended percentage
	scored	split
А	Equal points	50/50
В	< 5 points	60/40
С	>5-10 points	70/30
D	>10-20 points	80/20
Е	>20 points	90/10

- 14.2.4. Where a split for more than 2 suppliers is contemplated, the following formula may be used to allocate volumes for award:
  - For a three way split: Supplier share = 33.3% + (supplier score mean score) x
     2.3%
  - For a four way split: Supplier share = 25% + (supplier score mean score) x 2%

#### 14.3. PRE AWARD SUPPLIER DUE DILIGENCE

The National Department of Health reserves the right to conduct supplier due diligence prior to the final award of contract. Supplier capacity may be assessed based on past compliance of the bidder with contractual obligations and manufacturing capacity as declared by the bidder.

#### 15. PRICE QUALIFICATION

- 15.1. Bidders must quote a final price inclusive of delivery and Value Added Tax (VAT).
- 15.2. If a price exclusive of VAT is submitted the bid will be deemed non-responsive.
- 15.3. The bid price offered for a product is deemed to be for the pack size as advertised in the item specification.
- 15.4. Prices submitted must not exceed the Reference Price as published.
- 15.5. Prices submitted must not exceed the ex-manufacturer component of the Single Exit Price inclusive of VAT.

15.6. Prices submitted for this bid will be regarded as firm and subject only to review in terms of Paragraph 16.

#### 16. PRICE REVIEW

The National Department of Health envisages three types of price review processes for the duration of this contract:

- A routine adjustment to mitigate foreign exchange fluctuations;
- An exceptional adjustment to mitigate significant short-term foreign exchange fluctuations; and
- A systematic review of prices for comparable products available in the international market place.

#### 16.1. ELIGIBILITY RELATING TO RATE OF EXCHANGE ADJUSTMENTS

- 16.1.1. Eligibility for price adjustments relating to foreign exchange risk depends on:
  - The submission of a complete price breakdown per instructions below for all relevant products; and
  - Assessment of the rationality of this price breakdown by the National Department of Health.

#### 16.2. INSTRUCTIONS FOR PRICE BREAKDOWN

- 16.2.1. The price breakdown must be completed on the signed bid response document as well as the electronic version. The delivered price must be divided across five components:
  - 1. Active Pharmaceutical Ingredients (API);
  - 2. Formulation;
  - 3. Packaging;
  - 4. Logistics (this includes transportation, warehousing and distribution);
  - 5. Gross margin (remaining portion).
- 16.2.2. The sum of these categories must be equal to 100% of the delivered price for the line item.
- 16.2.3. The local + imported portions of the first three components must add up to 100% within each component (e.g. Portion of API attributable to local + Portion of API attributable to import = 100% of specific API component).
- 16.2.4. VAT must be apportioned equally across all components and not regarded as a separate component.
- 16.2.5. Labour must be apportioned appropriately across the relevant components.
- 16.2.6. Breakdown must be in percentage format to the closest whole percentage (e.g. 20%).

16.2.7. The National Department of Health reserves the right to engage with bidders to verify any of the components of the bid price, which may include audit of invoices and related documentation.

#### 16.3. PRICE ADJUSTMENTS RELATING TO FOREIGN EXCHANGE RISK

- 16.3.1. Only the portion of the bid price facing foreign exchange risk will be adjusted. This portion is determined by the price breakdown on the signed bid submission.
- 16.3.2. Adjustments are always calculated using the original awarded contracted price as the base.
- 16.3.3. Price adjustments relating to foreign exchange will be based on the percentage change between the relevant base average rate of exchange (RoE) and an adjustment average RoE. Rates are sourced from the Reserve Bank (www.resbank.co.za).
- 16.3.4. Eligibility for favourable Contractual Price Adjustments may be withdrawn in light of evidence of poor compliance with contractual obligations.
- 16.3.5. Base average RoE for this tender will be as follows, per currency:

Currency	Base Average Rates of Exchange Average for the period 1 March 2016 to 31 August 2016
Rand per US Dollar	R 14.7736
Rand per Br Pound	R 20.5864
Rand per Euro	R 16.5592
Yuan Renminbi per Rand	CN¥ 0.4461
Indian Rupee per Rand	I ₹ 4.5435

16.3.6. Should the bidder make use of any currency not mentioned above, the bidder must stipulate this clearly and submit the calculated average RoE for the period 01 March 2016 to 31 August 2016 using the South African Reserve Bank published rates for the specific currency.

#### APPLICATION FOR CONTRACTUAL PRICE ADJUSTMENTS

16.3.7. Scanned copies of signed applications for price adjustments must be received by the National Department of Health prior to the submission dates detailed in the tables below.

- 16.3.8. Where no application for an adjustment relating to foreign exchange has been received and such an adjustment would be favourable to the Department, this will be implemented automatically.
- 16.3.9. Foreign exchange adjustments may never result in a price exceeding the current Single Exit Price, ex Logistics.

#### **ROUTINE PRICE ADJUSTMENTS**

16.3.10. Schedules for routine price reviews, and periods for calculating adjustment average RoE are detailed in the table below:

Review	Period for calculating adjustment average RoE	Submission of request for price review to reach the	Date from which adjusted prices will become
		office by	effective
1	01 April 2017 –	03 October 2017	01 November 2017
	30 September 2017		
2	01 October 2017 –	03 April 2018	01 May 2018
	31 March 2018	·	•
3	01 April 2018 –	03 October 2018	01 November 2018
	30 September 2019		
4	01 October 2018 –	03 April 2019	01 May 2019
	31 March 2019	-	_
5	01 April 2019 –	03 October 2019	01 November 2019
	30 September 2019		
6	01 October 2019 –	03 April 2020	01 May 2020
	31 March 2020	-	•

#### **EXCEPTIONAL PRICE ADJUSTMENTS**

16.3.11. Suppliers may request exceptional price adjustments according to the schedule in the table below. These will be activated if the absolute change between the base RoE and the three month retrospective average RoE indicated in the table below fluctuates by more than 10%.

Review	Period for calculating adjustment average RoE	Submission of request for price review to reach the office by	Date from which adjusted prices will become effective
0.1	01 Apr2017 – 30 Jun 2017	03 Jul 2017	01 Aug 2017
1.1	01 Oct 2017 – 31 Dec 2017	03 Jan 2018	01 Feb 2018
2.1	1 Apr 2018 30 Jun 2018	03 Apr 2018	01 Aug 2018
3.1	01 Oct 2018 – 31 Dec 2018	03 Jan 2019	01 Feb 2019
4.1	1 Apr 2019 30 Jun 2019	03 Apr 2019	01 Aug 2019
5.1	01 Oct 2019 – 31 Dec 2019	03 Jan 2020	01 Feb 2020

16.3.12. Suppliers who received exceptional adjustments will receive routine adjustments based on the preceding three months, rather than the usual six month historical average exchange rate. The periods for calculating adjustment average RoE in these instances are detailed in the table below:

Review	Period for calculating	Submission of request for	Date from which adjusted
	adjustment average RoE	price review to reach the	prices will become
	post exceptional	office by	effective
	adjustment		
1	01 Jul 2017 –	03 October 2017	01 November 2017
	30 Sep 2017		
2	01 Jan 2018 –	03 April 2018	01 May 2018
	31 March 2018		
3	01 Jul 2018 –	03 October 2018	01 November 2018
	30 Sep 2018		
4	01 Jan 2019 –	03 April 2019	01 May 2019
	31 March 2019		
5	01 Jul 2019 –	03 October 2019	01 November 2019
	30 Sep 2019		
6	01 Jan 2020 –	03 April 2020	01 May 2020
	31 March 2020		

#### 16.4. PRICE ADJUSTMENTS BASED ON A SYSTEMATIC REVIEW

- 16.4.1. The National Department of Health reserves the right to review international prices to identify lowest comparable global prices.
- 16.4.2. Where this review identifies any prices that are lower than contract prices the National Department of Health will enter into price negotiations with the contracted supplier.
- 16.4.3. Where the outcome of this negotiation is deemed unfavourable, the National Department of Health reserves the right to terminate the award for the item in question.

# 17. ORDERS, DELIVERY AND CONTINUITY OF SUPPLY

#### **17.1. ORDERS**

- 17.1.1. The quantities reflected in the advertised bid response document are estimated volumes and are not guaranteed.
- 17.1.2. Fluctuations in monthly demand may occur.
- 17.1.3. Successful bidders will be informed of estimates specific to Participating Authorities upon award.

- 17.1.4. Contracted suppliers and Participating Authorities are responsible for reviewing these estimated quantities on a monthly basis in order to determine and commit to a rolling quarterly demand plan, thus improving predictability of demand.
- 17.1.5. Proposed minimum order quantities should facilitate delivery directly to facilities. The National Department reserves the right to negotiate minimum order quantities where necessary. Where consensus regarding minimum order quantities cannot be reached, the bid may not be awarded.
- 17.1.6. In order to facilitate efficient implementation of the direct delivery strategy contracted suppliers must pack orders by facility as per the purchase order.
- 17.1.7. Only orders made using an official, authorised purchase order format are valid.
- 17.1.8. Suppliers are required to acknowledge receipt of all purchase orders received from participating authorities, in a manner stipulated by the relevant participating authority.
- 17.1.9. Changes to any quantities ordered may only be made upon receipt of an amended purchase order.
- 17.1.10. The Participating Authorities reserve the right to cancel orders where the lead time exceeds the delivery lead time specified in the contract (as per paragraph 17.2 of the Special Requirements and Conditions of Contract) and may at their discretion purchase supplies of a similar quality and up to the same quantity in substitution of the goods not supplied in conformity with the contract (as per paragraph 21.6 of the General Conditions of Contract).
- 17.1.11. In cases where an order is received which appears to be irrational or misaligned with estimates, the contracted supplier must liaise with the relevant Participating Authority prior to processing the order.

#### 17.2. DELIVERIES

- 17.2.1. The initial lead time as proposed in the bid response document will be calculated from date of award of the contract and NOT the date of placement of the first order.

  This period may not exceed 75 calendar days from the date of award.
- 17.2.2. Lead-time within the contract period is defined as the time from submission of order to supplier to time of receipt by the Department as confirmed by the Proof of Delivery document. This lead-time may not exceed 14 calendar days.
- 17.2.3. Failure to comply with the contractual lead-time will result in penalties being enforced as per paragraph 21 and 22 of the General Conditions of Contract.
- 17.2.4. Products and related documentation must be delivered in accordance with the terms, conditions and delivery instructions stipulated on the purchase order.

- 17.2.5. The information on invoices and documents relating to delivery must comply with the minimum data requirements as defined by the National Department of Health.
- 17.2.6. Invoices must reflect both the product name of the item and the item description as it appears in the contract circular and Master Procurement Catalogue (MPC).
- 17.2.7. Original invoices and proof of delivery must be authorised by a delegated official at the designated delivery point. These documents must be delivered to the authority responsible for payment. This may or may not be the same as the delivery address stipulated on the purchase order. Suppliers are required to know where documents must be delivered.
- 17.2.8. The supplier must ensure that products are delivered in accordance with the appropriate conditions of storage, as per product's conditions of registration (where applicable). Delivery is deemed to terminate upon signature of receipt by the delegated official as contemplated in paragraph 17.2.7
- 17.2.9. Discrepancies between invoice and physical stock, or damaged stock, will be reported to the contracted supplier within a reasonable time or as arranged with the supplier. This time period must make provision for the quantities received to be checked upon receipt of delivery.
- 17.2.10. Contracted suppliers will be responsible for collection of goods delivered erroneously, or in the incorrect condition as formally arranged in consultation with the facility. The Participating Authorities may recoup any expenses associated with failure to collect such goods in accordance with the agreement.

#### 17.3. CONTINUITY OF SUPPLY

#### 17.3.1. Contracted suppliers must:

- have at least two months' supply of the estimate at the start of the contract;
- maintain sufficient stock to meet demand throughout the duration of the contract;
- inform the National Department of Health at first knowledge of any circumstances that may result in interrupted supply, including but not limited to:
  - 1. regulatory action which may impact on their GMP status or that of entities on which they are reliant;
  - any anticipated problems associated with the availability of active pharmaceutical ingredient (API);
  - 3. industrial action;
  - 4. challenges with manufacturing pipeline:
  - 5. any other supply challenges.

 direct official communication relating to continuity of supply to stockalert@health.gov.za, as well as Participating Authorities;

contracted supplier to ensure continuity of supply.

- direct official communication relating to payment challenges to medacc@health.gov.za, as well as Participating Authorities.
   This official communication must include detail of corrective actions taken by the
- 17.3.2. It is the responsibility of the contracted supplier to ensure continuous availability and supply of contracted items. In the event that the contracted supplier is unable to supply in terms of 17.3.1 above, the contracted supplier will source alternative product of acceptable quality and up to the same quantity as required in terms of the contract. The substitute item will be supplied at the current price of the contracted item.
- 17.3.3. Suppliers using the mechanism stipulated in 17.3.2 above may also be required to pay penalties for supply exceeding the contractual lead time as stipulated in the General Conditions of Contract Paragraph 22.
- 17.3.4. In terms of the General Conditions of Contract and Special Requirements and Conditions of Contract, the Participating Authorities may purchase outside the contract in order to meet its requirements if the item(s) are urgently required and not immediately available.

#### 18. PACKAGING AND LABELLING

#### 18.1. PACKAGING

- 18.1.1. Suppliers must ensure that products delivered are received in good order at the point of delivery. Packaging must be suitable for further dispatch, storage and stacking according to Good Wholesaling Practice and Good Distribution Practice.
- 18.1.2. Packaging must be suitable for transportation and should prevent exposure to conditions that could adversely affect the stability and integrity of the product.
- 18.1.3. The packing must be uniform for the duration of the contract period. All products must be packed in acceptable containers, specifically developed for the product.
- 18.1.4. The number of units in the unit pack, shelf pack and shipper pack must be completed in the Bid Response Document.
- 18.1.5. Where a particular stacking and storage configuration is recommended by the supplier, this should be clearly illustrated on the outer packaging.
- 18.1.6. Where the contents of the shipper pack represents a standard supply quantity of an item, the following must be adhered to:

- Outer packaging flanges must be sealed with suitable tape that will clearly display evidence of tampering.
- The contents must be packed in neat, uniform rows and columns that will facilitate easy counting when opened.
- 18.1.7. Where the contents of a shipper pack represents a non-standard supply quantity, the following must be adhered to:
  - Outer packaging flanges must be sealed with suitable tape that will clearly display evidence of tampering.
  - The shipper pack must contain only one product, mixing of multiple items in a single shipper is not allowed.
  - The outer packaging must be clearly marked as a "Part Box".

#### 18.2. LABELLING

- 18.2.1. All containers, packaging and cartons must be clearly labelled. Bulk packs must be labelled in letters not less than font size 48.
  - The following information must be clearly and indelibly printed on all shelf and shipper packs, including any part boxes:
  - Item name as contained in the contract circular and the Master Procurement Catalogue (MPC);
  - Registered product name (if applicable);
  - Number of units in pack (e.g. for bulk packs 80 x 10 x 100s);
  - Batch number;
  - Expiry date;
  - Storage conditions;
  - Barcode.
- 18.2.2. Where the contents of the shipper requires special attention in terms of storage and/or handling, e.g. thermolabile, high-scheduled or cytotoxic products, such instructions must be clearly and visibly indicated on the outer packaging on a brightly coloured background.
- 18.2.3. In the case of products registered in terms of the Medicines and Related Substances Act, Act 101 of 1965, as amended, unit packs must be labelled in accordance with Regulation 8 of the General Regulations published in terms of this Act. The label must include a barcode.

#### 18.3. BARCODES

- 18.3.1. It is mandatory that all products supplied must include a barcode (number plus symbology). All shipper, shelf and unit packs must be marked with the appropriate number and symbology. The European Article Numbering Code 13 (EAN 13) has been accepted as standard.
- 18.3.2. Suppliers are encouraged to include a 2D barcode or similar on their packaging that will include the following information:
  - Item name as contained in the contract circular and the Master Procurement Catalogue (MPC);
  - Registered product name (if applicable);
  - Dosage form and strength;
  - Pack size;
  - Batch number;
  - Expiry date.

# 19. QUALITY

Where applicable, products must conform to the conditions of registration of the product with Medicines Control Council, or its successor in title, for the full duration of this contract.

#### 20. SHELF-LIFE

- 20.1. Unless the Medicines Control Council, or its successor in title, has approved a shorter shelf life, products must have a shelf-life of at least 18 months upon delivery.
- 20.2. Contracted suppliers may apply in writing to Participating Authorities to supply a product with a shorter shelf life provided that:
  - Applications are accompanied by an undertaking that such short-dated products will be unconditionally replaced or credited before or after expiry;
     and
  - applications are approved by the Participating Authorities before execution of orders; and
  - upon notification of remaining expired stock such products will be collected by the supplier at their own cost; and
  - failure to collect the products within 30 days after written notification to the supplier will result in the disposal of the product by the Participating Authority for the account of the supplier.

- 20.3. If short-dated products are delivered **without** the aforementioned undertaking the following discount formula will be applied for invoicing of short-dated products:
  - $A = (18 months to date of expiry) \times 2\% \times consignment value short dated product.$  Therefore, amount to be invoiced is: Consignment value minus A, where A is the value of the outcome of the discount formula.
- 20.4. Unless otherwise agreed to in terms of 20.2, any Participating Authority may, without prejudice, decline to accept product with a shelf-life of less than 18 months.

## 21. POST AWARD

#### 21.1. MONITORING

- 21.1.1. The management of the contract is the responsibility of the National Department of Health. All correspondence in this regard must be directed to the Director: Affordable Medicines.
- 21.1.2. Contracted suppliers must advise the Director: Affordable Medicines at first knowledge of any unforeseeable circumstances that may adversely affect supply against the contract. Full particulars of such circumstances must be provided by the supplier as contemplated in paragraph 17.3.
- 21.1.3. The National Department of Health, in collaboration with the other Participating Authorities, will monitor the performance of contracted suppliers and maintain a scorecard for compliance to the terms of this contract as follows:
  - Compliance with delivery lead times;
  - Percentage of orders supplied in full first time;
  - Compliance with reporting requirements according to reporting schedule and reporting mechanism. As a minimum, suppliers will be required to submit the following information in a specified format and via a mechanism defined by the National Department of Health:
    - All transactional data relating to orders;
    - A monthly age analysis;
    - Pipeline data;
    - Status of outstanding orders.
  - Attendance of compulsory quarterly meetings: The National Department of Health will hold quarterly meetings with suppliers to review the next quarter's demand, as well as supplier performance.

21.1.4. The National Department of Health will request Participating Authorities to impose

penalties, where deemed necessary, as per Paragraph 21 and 22 of the General

Conditions of Contract.

21.1.5. Non-compliance of contracted suppliers to the terms and conditions of this contract

may influence participation in future contracts.

21.2. REPORTING

21.2.1. National Department of Health will provide an indication of reporting requirements

at the briefing session and successful bidders will be assisted with complying with

these requirements.

21.2.2. The National Department of Health may, from time to time and within reason, add

to the reporting requirements. Any changes to reporting requirements or the

reporting mechanism will be communicated in writing by the Director: Affordable

Medicines.

21.3. CEDING, MERGERS, TAKE OVERS AND CHANGES IN SUPPLIER

**DETAILS** 

21.3.1. Where a contracted supplier plans to merge with or is going to be acquired by

another entity, or plans to cede a contract the contracted supplier must inform the

National Department of Health in writing at first knowledge of such an event.

21.3.2. The National Department of Health reserves the right to agree to the transfer of

contractual obligations to the new supplier under the prevailing conditions of contract

or to cancel the contract.

21.3.3. A contracted supplier must inform the National Department of Health at first

knowledge of any changes to address, name, or contact details and effect these

changes on the Central Supplier Database.

21.4. THIRD PARTIES

21.4.1. Participating Authorities will not make a payment to or consult with a third party.

21.4.2. No third party is entitled to put an account of a Participating Authority on hold.

21.5. CONTACT DETAILS

Postal address

Director: Affordable Medicines,

Private Bag X828, Pretoria, 0001

Physical address

Director: Affordable Medicines, Civitas

Building, 242 Struben Street,

Cnr Thabo Sehume Street, Pretoria,

0001

Please use the following e-mail address and contact persons for any queries relating to bidding process:

Ms B May	Ms M Rasengane	
Tel: (012) 395 8442	Tel: (012) 395 9452	
Fax number: (012) 395 8823		
Email: medtenders@health.gov.za		

# 22. ABBREVIATIONS

The abbreviations used in this document signify the following:

API Active Pharmaceutical Ingredient

BP British Pharmacopeia

BPC British Pharmaceutical Codex

B-BBEE Broad-Based Black Economic Empowerment

CD Compact Disc

CSD Central Supplier Database
EAN European Article Number

GMP Good Manufacturing Practice

MCC Medicines Control Council

NDoH National Department of Health

PDF Portable Document Format

RoE Rate of Exchange

SARS South African Revenue Service

USP United States Pharmacopeia

VAT Value Added Tax